

# The power of Reception

As we all know, reception holds the power in any telephone reliant business such as a brothel or escort service. This, like any other position of influence, is subject to abuse, either overtly or covertly. The receptionist is the first point of sale and can make or break a business with their ability or lack thereof. Successful operations achieving longevity value an intelligent and sensitive person with good manners and a sense of fair play.

Unfortunately for everyone concerned this is often not the case and the industry is littered with petty, small minded, average thinkers who harbour a deep-seated desire for control over others. This is evident in the way they relate to the workers, mostly via

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manipulation, emotional blackmail and degradation.

Many receptionists are open to corruption by way

of money, gifts and favours, leaving those not in the loop out in the cold. It is entirely possible to prevent a worker from

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making any money at all with a few well-chosen words over the phone, or just a subtle facial expression in person. These tactics are indiscernible to the owner of the business and often, only dissension in the ranks exposes the situation.

A flawless telephone manner is essential, as is tact and discretion. A receptionist's second aim after selling, should be to foster solid relationships

with the workers and adopt a caring and sensitive approach, as the confidence level of a worker can easily be

lowered by a careless remark or even worse, a deliberate insult. This results in a loss of revenue for the business, and it is well documented that a harmonious atmosphere has a positive effect on profits in general.

A skilled receptionist can steer clients to the worker making the least money on a shift, there by maintaining a level playing field and averting jealousy. They also have the ability to keep gossip to a minimum and give advice regarding the personal dynamics of the roster. Workers sharing a shift who bond make greater efforts to generate income at a higher rate.

Now that winter and a reduction of business are upon us, we rely on receptionists to try a little harder to entice clients through the door. This is where there is a similarity to the situation we have with our educators, in which poor pay and conditions coupled with a lack of incentive do not attract the most desirable or skilled applicants.

Not surprisingly resentment is sometimes fostered by receptionists, comparing their meagre \$120 per shift with the money some workers make. To add insult to injury, housekeeping duties are often also the domain of reception.

A small survey was conducted with ten workers from a inner-city brothel. They were asked to relay the best and worst phone interactions between clients and receptionists. These are re-creations of some of their responses:

Reception to possibly shy client – "Hullo, hullo, ya there? Hullo, speak now or forever hold ya piece, ...oh stuff ya then." – Not surprisingly, he hung up. Client – "Hi, I saw your ad in the paper, can you tell me about Lilly?" Reception – "She's ok, she's Asian, do you want to see her?" –



Lilly did not get the job.  
 Client – "I'd like to see a slim but busty woman, who is not too young."

thing about Tia is her sweet and friendly personality. She also provides a very passionate

place.  
 Serious consideration should be given to give better remuneration and conditions to the face and voice of the company. Perhaps assign the housekeeping duties to a professional company, and let these valuable assets concentrate on the important aspects of their job, which is of course is selling and promotion.

**she's very mature and not bad looking for her age**

Reception "You could see Shelly, she's very mature and not bad looking for her age." –No luck here.

service." – Tia is always busy when working with this very professional Receptionist.

Client – "I'm looking for something exotic."

It's not hard to spot the difference. Clearly the onus is on the proprietor of the business to staff the venture with professional minded employees who are prepared to keep the standards high. This

Reception – "Then I'm sure you would be very happy with Tia, she is Hawaiian and very beautiful. She has a perfect figure with a generous bust and one of

By TJ Grant



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**the most enjoyable thing about Tia is her sweet and friendly personality. She also provides a very passionate service**

her best features is her full and sensuous mouth, but by far the most enjoyable

almost guarantees success for the business with all other factors correctly in